



Wilson County
Alcoholic Beverage Control Board



Start the Conversation.
Stop Underage Drinking
www.TalkItOutNC.org

J. Paul Farris
CHAIRMAN
Hadie C. Horne
MEMBER
Phillip D. Batts
MEMBER
Lawrence T. Etheridge, II
GENERAL MANAGER

2612 Forest Hills Road SW
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May 16, 2017

Dear Wilson County Citizens,

The *proposed* Annual Budget for the Wilson County Alcoholic Beverage Control Board for fiscal year July, 1 2017 through June 30, 2018 has been prepared in accordance with North Carolina General Statute 18B-702 and presented to the ABC Board for their review. The Wilson County ABC Board's primary source of revenue is through the sale of spirituous liquor to retail and mixed beverage customers. Based on sales figures, I estimate that sales will be consistent with past years. This *proposed* budget is balanced and estimates that revenues from sales and other income will total \$8,200,000.

The *proposed* budget increases the starting salary for a store clerk to \$23,000. Increasing our starting salary will be beneficial in recruiting and retaining qualified employees to control the sale of spirituous liquor in Wilson County. In addition, all full-time hourly employees would receive a 2% cost of living adjustment.

This *proposed* budget allocates \$25,000 for Alcohol and Substance Abuse Awareness and Education. This money is used *locally* to educate our youth on the harmful effects of drug and underage alcohol use.

This *proposed* budget also allocates funding to re-activate our law enforcement division. State statute (18B-501) requires that all local ABC Boards in North Carolina have ABC Officers, or contract with a law enforcement agency for these services. For many years, we did have our own ABC Law Enforcement Division. However, we have been contracting with the Wilson County Sheriff's Department since the early 1990's. We have had a very good, close relationship with the Sheriff's Department over the years and look forward to continuing that relationship going forward. Our law enforcement division will be responsible for, but not limited to, store security, maintaining the camera systems, ABC theft investigations, underage compliance operations, mixed beverage permittee inspections, ABC Employee training, and seller/server training for alcohol permittees.

This *proposed* budget also allocates funding for replacing the Highway 301 ABC Store. This project would progress in phases. The first phase would be to determine the feasibility of remaining at our current location.

As always, it is the intent of the Wilson County Alcoholic Beverage Control Board **to control the sale of spirituous liquor in Wilson County** while, at the same time, providing a pleasant shopping experience, good customer service, and generating revenue for our local governments.

If you should have any questions, please do not hesitate to contact me at our office.

Respectfully submitted,

Larry Etheridge,
General Manager



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Proposed Budget Ordinance
2017 - 2018

The following *proposed* budget ordinance establishing revenues and setting expense appropriations for fiscal year July 1, 2017 through June 30, 2018 has been presented to the Wilson County ABC Board for their consideration and approval.

Section 1. Estimated Revenues. It is estimated that the revenues listed below will be available during the fiscal year beginning July 1, 2017 and ending June 30, 2018 to meet the operational and functional appropriations as set forth in Section 2, in accordance with the chart of accounts prescribed by the North Carolina ABC Commission.

Estimated Revenues

Sales	\$ 8,195,000
Other Income	\$ 5,000
Total	\$ 8,200,000

Section 2. Expense Appropriations. The following expenses are hereby appropriated for fiscal year 2017 - 2018 and are funded by the revenues made available through Section 1, herein, and the Appropriated Fund Balance.

Expense Appropriations

Taxes Based on Revenues	\$ 1,890,400
Cost of Sales	\$ 4,443,000
Total	\$ 6,333,400

<u>Operating Expenses</u>				
	<u>Stores</u>	<u>Administration</u>	<u>Warehouse</u>	<u>Total</u>
Salaries and Benefits	871,200	175,000	50,000	1,096,200
Board Member Per Diem	0	3,800	0	3,800
Retiree's Insurance	0	40,600	0	40,600
Unemployment Insurance	0	500	0	500
Cash Over/Short	0	0	0	0
Rent	31,620	0	0	31,620
Repairs & Maintenance	30,500	7,200	3,800	41,500
Utilities / Phone	65,000	3,000	1,000	69,000
Licenses, Taxes, Fees	4,100	500	0	4,600
Insurance – General & Bonds	19,000	3,000	6,000	28,000
Store/Office Supplies	15,000	5,000	5,000	25,000
Postage	0	950	0	950
Dues & Subscriptions	0	1,530	0	1,530
Travel	3,000	4,000	0	7,000
Professional Fees	0	7,000	0	7,000
Alarm Monitoring Fees	900	200	200	1,300
Banking/Credit Card Fees	62,000	10,000	0	72,000
Uniforms	1,000	0	0	1,000
Meeting / Training	0	2,000	0	2,000
Vehicle	0	1,000	2,000	3,000
Contingencies	<u>0</u>	<u>3,000</u>	<u>0</u>	<u>3,000</u>
Total	1,103,320	268,280	68,000	1,439,600

Capital Outlay

	<u>Stores</u>	<u>Administration</u>	<u>Warehouse</u>	<u>Total</u>
Hwy 301 Project	1,000,000	0	0	1,000,000
Construction Loan	(1,000,000)	0	0	(1,000,000)
Loan Payments	<u>200,000</u>	<u>0</u>	<u>0</u>	<u>200,000</u>
Total	0	0	0	200,000

"Providing 82 years of Control, Service and Revenue in Wilson County"

