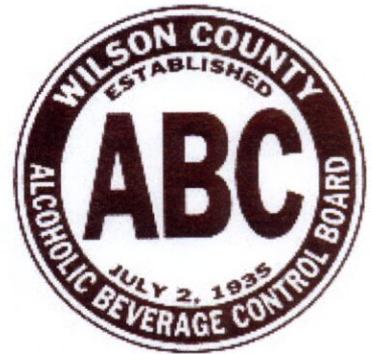


Wilson County

Alcoholic Beverage Control Board



2012 – 2013 Annual Budget



“Providing 77 Years of Control, Service and Revenue in Wilson County”



Wilson County
Alcoholic Beverage Control Board

2612 Forest Hills Road SW
Wilson, North Carolina 27893
(252) 243-2456
FAX (252) 243-1772
wilson.abc.nc.gov

Lawrence T. Etheridge, II
GENERAL MANAGER

Ethel T. Leach
CHAIRPERSON
J. Stephen Brewer
MEMBER
J. Paul Farris
MEMBER

May 15, 2012

Dear Wilson County Citizens,

The proposed Annual Budget for the Wilson County ABC Board for fiscal year July, 1 2012 through June 30, 2013 has been prepared in accordance with North Carolina General Statute 18B-702 and presented to the Board for their review.

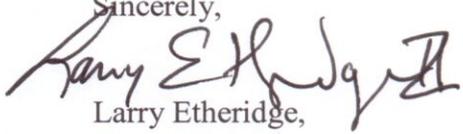
The Wilson County ABC Board's primary source of revenue is through the sale of spirituous liquor to retail and mixed beverage customers. Based on sales figures from past years, I estimate that sales will continue to increase in Wilson County. This proposed budget estimates revenues from sales and other income to total \$6,408,000.

Important progress will be made in the upcoming fiscal year. Recently, the Wilson County ABC Board distributed funds to local schools for alcohol and/or substance abuse education. This proved to be successful and the proposed budget for the upcoming fiscal year allocates \$21,000 to be distributed to our **local** schools for the education of our children on alcohol and substance abuse issues. Additionally, the Wilson County ABC Board is in the process of expanding our current warehouse. By doing this, the Board will have the increased storage space to be able to take greater advantage of price changes in the future. In other words, the Board will be able to "buy-in" on certain items that are on sale or items that have a pending price increase. Taking advantage of "buy-ins" results in a greater return on your money and increased profits; which in the long run, will mean greater revenue for our communities. This year, the Board approved increasing its distributions to our local governments by \$25,000, bringing future projected distributions to \$325,000 per year.

At this time, there is no anticipation of incurring any debt during the upcoming fiscal year. Any pay increases granted will be based on merit, promotions, and/ or to adjust to market. The Board continues to contract for law enforcement services with the Wilson County Sheriff's Department as authorized in N.C.G.S 18B-501(f).

As always, it is the intent of the Wilson County Alcoholic Beverage Control Board to continue to provide a pleasant shopping experience and good customer service while, at the same time, controlling the sale of spirituous liquor in Wilson County and generating revenue for our local governments.

If you should have any questions, please do not hesitate to contact me at our office.

Sincerely,

Larry Etheridge,
General Manager



Wilson County
Alcoholic Beverage Control Board

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GENERAL MANAGER

Annual Budget Ordinance
2012 - 2013

The following budget ordinance establishing revenues and setting expense appropriations for fiscal year July 1, 2012 through June 30, 2013 has been adopted by the Wilson County ABC Board.

Section 1. Estimated Revenues. It is estimated that the revenues listed below will be available during the fiscal year beginning July 1, 2012 and ending June 30, 2013 to meet the operational and functional appropriations as set forth in Section 2, in accordance with the chart of accounts prescribed by the North Carolina ABC Commission.

Estimated Revenues

Sales	\$6,398,600
Other Income	\$9,400
Total	\$6,408,000

Section 2. Expense Appropriations. The following expenses are hereby appropriated for fiscal year 2012 - 2013 and are funded by the revenues made available through Section 1, herein.

Expense Appropriations

Taxes Based on Revenues	\$1,490,675
Cost of Sales	\$3,405,300
Total	\$4,895,975

Operating Expenses

	<u>Stores</u>	<u>Administration</u>	<u>Warehouse</u>	<u>Law Enforcement</u>	<u>Total</u>
Salaries and Benefits	728,500	125,000	30,000	0	883,500
Board Member Per Diem	0	2,700	0	0	2,700
Retiree's Insurance	0	37,300	0	0	37,300
Unemployment Insurance	0	0	0	0	0
Cash Over/Short	0	0	0	0	0
Rent	29,160	0	0	0	29,160
Repairs & Maintenance	21,000	4,350	1,000	0	26,350
Utilities	48,800	4,000	2,000	0	54,800
Licenses & Taxes	1,400	300	0	0	1,700
Insurance – General & Bonds	13,000	7,000	4,000	0	24,000
Store/Office Supplies	9,700	2,500	300	0	12,500
Postage	0	500	0	0	500
Dues & Subscriptions	0	810	0	0	810
Travel	1,000	5,500	0	0	6,500
Professional Fees	836	6,644	0	0	7,480
Banking/Credit Card Fees	52,800	7,000	0	0	59,800
Uniforms	350	0	0	0	350
Training	300	0	0	0	300
Vehicle	0	0	4,000	0	4,000
Contingencies	0	2,275	0	0	2,275
Totals	906,846	205,879	41,300	0	1,154,025

Capital Outlay

	<u>Stores</u>	<u>Administration</u>	<u>Warehouse</u>	<u>Law Enforcement</u>	<u>Total</u>
Warehouse Expansion	0	0	325,000	0	325,000
Brentwood Relocation	75,000	0	0	0	75,000
Total	75,000	0	325,000	0	400,000

